



# Enhancing dairy production and farm income through irrigated fodder adoption: Evidence from smallholder producers in Ethiopia

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## INTRODUCTION

- Inadequate and feed quality is hindrance to dairy production in Ethiopia.
- Integrating irrigated forage into a mixed farm can improve, milk production, farm profitability, address climate change challenges, and enhance soil fertility.
- Despite ongoing scaling efforts, evidence of actual milk yield and farm income gains remains scarce.
- Thus, this study aims to evaluate the impact of irrigated fodder cultivation on milk yield and farm income.

## RESULTS

Table 1. Average Treatment effect on the Treated using PSM model

Outcome variables	Treated	Control	Difference	St. Error	t-value
Total farm income (ETB/year)	70233.9	61667.0	8566.96	4842.0	1.77*
Milk yield (Litters/days/cow)	6.24	3.70	2.54	0.62	5.28***
Dairy income (ETB/year)	11610.62	9382.20	2228.42	469.34	4.75**

Note: The bootstrapped se is obtained after 100 replications

\*, \*\*, and \*\*\*, significant at 1%, 5%, and 10% probability levels

PSM= Propensity Score Matching Model

Table 2. Average treatment effects using the ESR model

Outcome variables	Category	Decision stage		Average treatment effect
		To adopt	Not to adopt	
Milk yield (Litters/days/cow)	ATT	(a) 5.10	(c) 2.23	(I) 2.87***
	ATU	(d) 4.29	(b) 1.35	(II) 2.94**
	HE	(e) 0.81	(f) 0.88	(III) -0.06
Dairy income (ETB/year)	ATT	(a) 11,667.7	(c) 7,692.65	(I) 3,975.08***
	ATU	(d) 12,472.8	(b) 9,428.46	(II) 3,044.41***
	HE	(e) -805.15	(f) -1,735.81	(III) 930.67***
Total Farm income (ETB/year)	ATT	(a) 73,015.2	(c) 62,588.04	(I) 10,427.20**
	ATU	(d) 90,545.3	(b) 54,550.75	(II) 35,994.58**
	HE	(e) 17,530.0	(f) 8,037.29	(III) -25,567***

Note: \*\*\*, 1% level of significance; ATT=Average treatment effect on treated;

ATU=Average treatment effect on untreated Note: (I) = (a)-(c) (II) = (d)-(b)

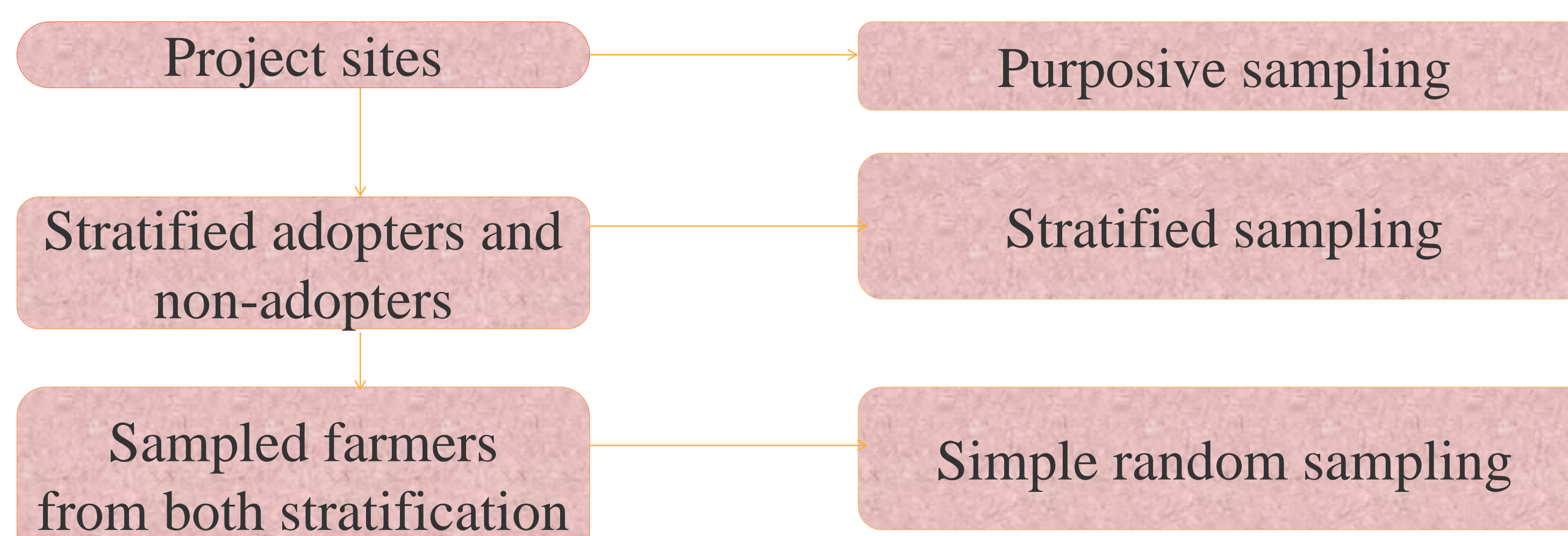
(III) = (e)-(f) HE = ATT-ATU ESR = Endogenous Switching regression Model



## METHODOLOGY

- Sites:
  - ✓ ILSSI project, 3 districts in Amhara and SNNP regions of Ethiopia

- Sampling technique and procedure:



- Cross-sectional data on a total of 351 sample dairy producers (181 adopters and 170 non-adopters of irrigated fodder cultivation) were interviewed.



- ESRM and PSM techniques employed to address potential biases resulting from unobserved factors.
- Using both can strengthening the study's findings.

## CONCLUSIONS

- Both PSM and ESR revealed that the irrigated fodder cultivation program has increased income and milk yield.
- The results inform long-term strategies to create enabling conditions to scale the technology widely.
- Therefore, a comprehensive and integrated strategy is needed for more widespread adoption and
- Ongoing capacity building, and follow-up extension support are required.

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