

# Contribution to improve youngs small farmers access to the market in Sikasso Region of Mali

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## Introduction

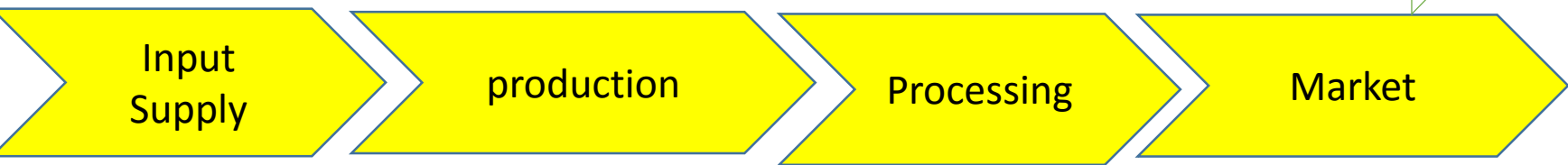
Agriculture is one of the important sectors in the Malian’s economy. The under-performance of the agricultural sector especially the cereals sub-sectors is due to limited access to agricultural inputs, poor post-harvest management system, poor organization of farmers, limited access to credit and underdeveloped output markets.

## Problem statement

Sikasso is the third administrative and the largest grain producer region of Mali with more than 1 million MT of grain produced each year, representing around 30% of the total national production. Many farmers face significant difficulty when trying to bring their products to market. For farmers, the lack of market resources is linked to low farm-gate prices, weak farmers’ organizations, narrow markets, a lack of market information, and a lack of affordable finance. The difficulties they encounter when trying to sell their products and the low levels of profit that they are able to earn. The market is one of the main problem for producers, it is in this context that the project is caring by organizing them into a cooperative for ease access to the market, transportation, link to the buyers and access to credit from financial institutions.

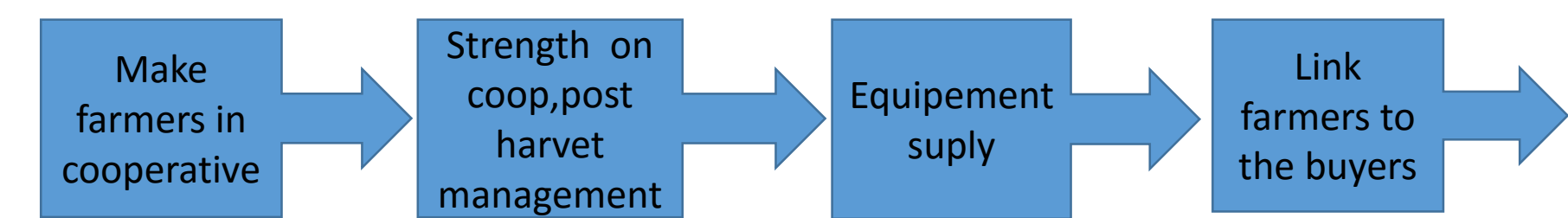
## Value chain affected

On the map, the project will support farmers by facilitating their access to the market while improving their income.



## Solution approach

The solution approach and strategies used in this project are as follows



## Objective(s)

The main objective is **to improve smallholder farmers’ income by reducing transaction cost for smallholder farmers in the Sikasso region of Mali.**  
To reach to goal the objectives specific below are elaborated  
**Specific objectives**  
**SO1:** To strengthen the organizational, technical and institutional capacities of cooperatives to enable them provide production, post-harvest and marketing services to smallholder farmers.  
**SO 2 :** To facilitate the marketing of agricultural produce of smallholder farmers by developing business contract linkages between farmers and buyers.  
**SO 3:** Support young farmers producer with equipment’s for storage

## SWOT Analyses

Strengths	Weaknesses	Opportunities	Threats
❖Experiences on the field	❖Lack of funding to support my project	❖Fort production in the region	❖Insecurity
❖Working with a locale ONG (AMEDD)	No participation of farmers	Support of my structure	Low production (climate change)
❖Knowledge on cooperative			
❖Skill got on the postgraduate training in Triesdorf			
❖Skill and knowledge in value chain Motivated for development rural			

## Picture field



## Conclusion

Agriculture is one of the important sectors in the Malian’s economy. The Malian agricultural sector is dominated by small family farms. Sikasso is the largest grain producer in Mali with more than 1 million MT of grain produced each year, representing around 30% of the total national production. The under-performance of the agricultural sector especially the cereals sub-sectors is due to limited access to agricultural inputs, poor post-harvest management system, poor organization of farmers, limited access to credit and underdeveloped output markets. With regards to the constraints and opportunities identified and in order to contribute towards improving the income of young small producers in Sikasso Region, the project intends to build the capacity of a number of cooperatives to provide adapted services to smallholder farmers and link them to buyers on contractual basis.

## Picture field



## Implementation steps

Meeting with the staff of my work place  
Meeting with project implementation group  
Project planning and strategy  
Identification of community  
Presentation of project to the administration sector  
Explication of project to the community  
Planning activities with community  
Training sessions  
Monitoring and evaluation  
Report

The key tasks of the project is to imptove young small farmers income by facilitate the market access in Siasso Region of Mali.

## Expected outcome(s)

A cooperative create OHADA registration  
30 young producers strengthened on cooperative in organizational management  
30 young producers strengthened on cooperative principles  
30 young producers strengthened on cooperative accounting management  
30 young producers strengthened on collective marketing, contracting and bulk purchasing of inputs  
30 young producers strengthened on grain quality improvement  
30 young producers strengthened on good storage techniques  
30 young producers strengthened on elaboration of business plan and value solution  
warehouse built for young producers  
20 pick bags distributed to young producers  
silos of 350 kg distributed to young producers  
8 pallets distributed to young producers  
a supply contract drawn up and signed between the cooperative and the suppliers  
a supply contract drawn up and signed between the cooperative and the buyers