

# Impact of Participation on Income of agricultural entrepreneurs: A Case of Youth Employment Promotion Program in Sierra Leone Lucy Apiyo Adundo<sup>1</sup> and Christine Alum<sup>2</sup>



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# Background

- □ Income generated from agricultural activities plays an important role in household food security in most developing countries.
- □ In Sub-Saharan Africa, agricultural entrepreneurship focusing on commercial and subsistence food enterprises contributes to Gross Domestic Product. □ Income is likely to increase through program capacity building and training in business planning and accounting, marketing of products, including

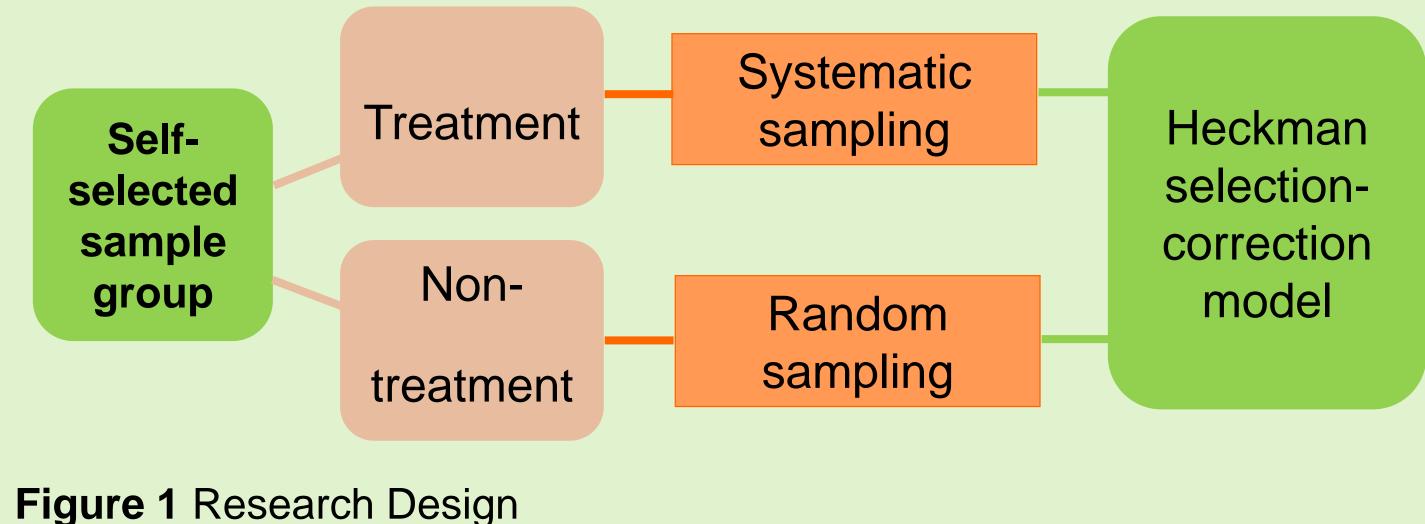
## **Methods**

- Study area: Sierra Leone
- Sampling:
  - Total sample size = 134
  - 91 treatment & 43 non-treatment

## **Data collection method**

Semi-structured questionnaire

## **Research design**

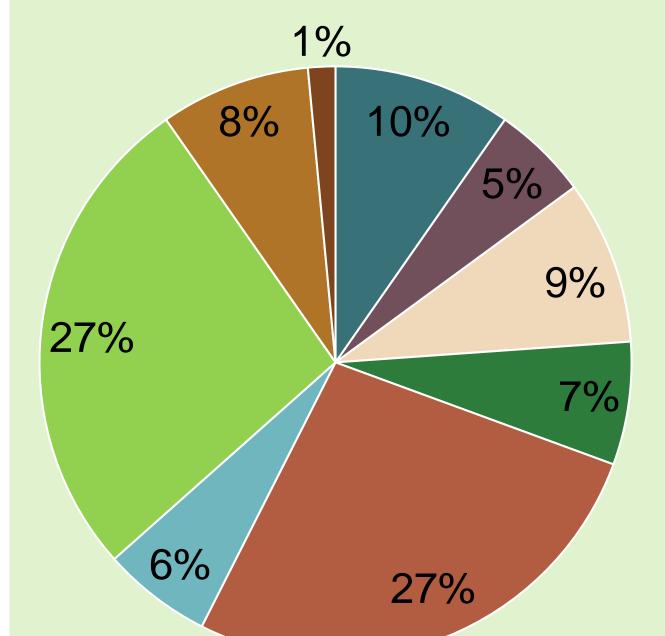


technical training.

□ The study evaluated the influence of the youth employment promotion program (Business Loop) on the income of agricultural entrepreneurs in three districts of Sierra Leone.

## Results

#### Number of entrepreneurs



- Annual crops (rice, veggies)
- Food processing & selling
- Livestock rearing
- Marketing of processed agricultural products
- Marketing raw agricultural produce
- Production & marketing processed food
- Crop production & marketing of raw agric. products
- Crop perennials (cocoa, coffee)



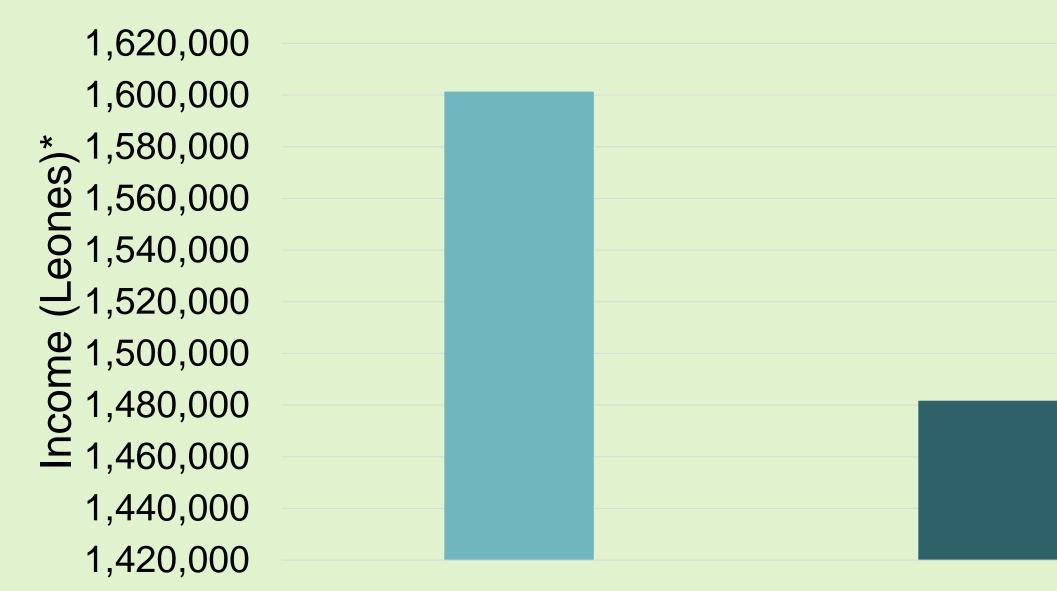
 
 Table 1. Heckman selection-correction model of income
and participation

	Outcome equation: Log of monthly income					
		Units	Coefficient	St. Error	P-value	Sig.
	Respondent characteristics					
	Gender of	Female=1	0.928	0.455	0.042	**
	respondent					
	Age of respondent	Continuous	0.071	0.033	0.03	**
	Household	Continuous	0.057	0.061	0.345	
	dependents					
	Land size	Acres	-0.031	0.035	0.378	
	Participation in	Yes=1	1.084	0.423	0.01	**
	program					
	VSLA*	Yes=1	-1.017	0.451	0.024	**
	membership					
	Types of business enterprise					
	Livestock	Yes=1	1.709	0.713	0.017	**
	ownership					
	Location dummies					
	Koinadugu	Yes=1	0.478	0.488	0.327	
	Constant		10.986	1.549	0.000	***
Photo 1 Female entrepreneur	Selection equation:					
selling legumes in Kono district of	Respondent charac	cteristics				
5 6	Gender of	Female=1	0.175	0.216	0.42	
Sierra Leone	respondent					
	Age of respondent	Continuous	0.087	0.017	0.000	***
	Household	Continuous	0.069	0.029	0.018	**
	dependents					
	Land size	Acres	-0.061	0.017	0.000	***
	VSLA*	Yes=1	-0.981	0.227	0.000	***
	membership					
	Types of business	•				
	Livestock	Yes=1	-0.175	0.337	0.605	
	ownership					
	Nutritional status					
	Minimum Dietary	Continuous	0.263	0.07	0.000	***
	Diversity Score	score				
	Location dummies			0.070	0.000	***
	Koinadugu	Yes=1	1.475	0.253	0.000	***
	Constant		-2.338	0.763	0.002	* * *
	athrho		15.526	109.687	0.887	***
	Insigma		0.749	0.06	0.000	
Photo 2 Interview with an	Number of observations					134
	Prob > chi2					0.010



Others

Figure 2 Income sources from different enterprises



Non-treatment Treatment Participation in Business Loop program

Figure 3 Income between treatment and non-treatment

\*10000 Leones = 1 Euro

Photo 2 Interview with an agricultural entrepreneur in Koinadugu district of Sierra Leone

\*VSLA = Village Savings Loan Association

# Discussion

Most entrepreneurs were involved in crop production 

# **Conclusion & Recommendation**

Participation in the employment promotion program had a

## and marketing of raw agricultural produce.

- Participation in the program, gender, age, membership in VSLA and livestock ownership significantly influenced income.
- While controlling for demographic and socio-economic factors such as gender, age, household dependents, education and location, participation significantly increased income.
- Dietary diversity was significant implying a nexus of program participation, income and nutrition.

- positive effect on income.
- Enhancement and strengthening of agricultural extension programs is recommended in future programs.

### References

1. Swaminathan, B., & Chinnadurai, M. (2012). Role of Market Intelligence in Agri-Business Management. Available at SSRN 2169961.

Chi-square

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\*\*\* *p*<.01, \*\* *p*<.05, \* *p*<.1

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- 3. Doss, C. R. (2002). Men's crops? Women's crops? The gender patterns of cropping in Ghana. World Development, 30(11), 1987-2000.

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