



# Improvement of linkages between research-producers in Tef VC in Ethiopia

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#### Introduction

Low productivity of tef, 1.85 t/ ha compared to 6 t/ha at research plot due to weak value chain linkage.

#### value chain affected

Weak linkage between researchproducers in tef value chain

#### Solution approach

Improving tef value chain linkage between research- producers

# Objectives

- To establish farmers union seed multiplication enterprise
- To link small holder farmers with research institute, market through value chain and direct market outlet
- To increase tef productivity and production

### **SWOT Analysis**

#### Strength

- Better adapted to climate extremes
- Little vulnerability to pest and diseases
- Rich in nutrition & gluten free
- Availability of improved seeds
- Many health benefits
- Availability of different
   Agr. Experts
- -Long and complex value chain- Limited number of traders andmarket outlets
- narket outlets

Weakness

-Low productivity

-Lack of access to improved seed

-Poor extension linkage-Poor availability of farm

implements

-Export of grain is banned

#### **Opportunities**

High market demand
Excellent consumer
preference
Growing interest to multiply
seed
Current attention to the
global market

#### **Threats**

diseases

Climate change and unfavorable weather

carry out research

- Emerging pest and
- Low financial support to

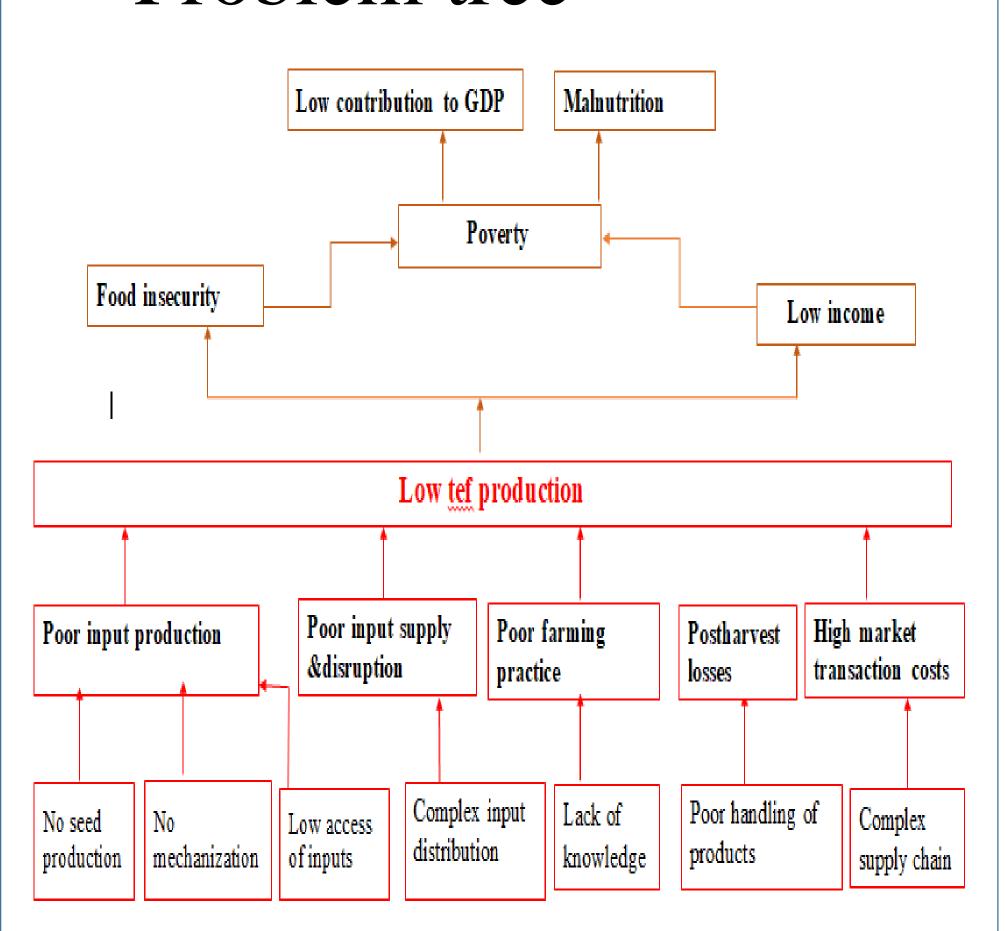
#### Possible risks

- o Political instability
- Unavailability of adequate funding
- Occurance of unexpected pests

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### Problem tree



# Implementation steps/Key tasks

- Establish farmers group seed entrprise and link to Agricultural research,
- Create community warehouse
   Link smallholder to direct market
   outlets (avoid man in the middle)
- Expanding market opportunities (grading system and value addition)

## Conclusion

- The first interventions would be establishing farmers group seed enterprise and link to Agri.research,
- Promoting agronomic practices, such as, use of improved seeds and reduced seed rates, while also increasing access to mechanized threshers and cleaners will be done.
- Create community warehouse
- Tef value chain will be improved and link small holder farmers to direct market outlets

# Expected costs 73000 €

# / Results (outputs)

- Tef productivity & production increased
- Established actionable tef value chain
- Established farmers union group seed multiplication enterprise, input shop, private crop protection
- Introduced threshers, cleaners and straw handling machines & reduced post harvest loss
- Linked farmers to research institute and direct market outlets through farmers cooperative unions
- Export tef in the future and earn foreign currency

# Expected outcome(s)

- o Income of smallholder farmers increased
- Reduction in level of unployment
- Linkage between actors is improved

