



## Valuation in the ginger value chain: Extraction of essential oil from ginger roots (rhizomes)

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### Introduction

World's demand of ginger is constantly increasing. The demand for ginger oil has estimated at 517.68 tons. This demand predicts to succeed in 4,212 tons by the year 2022.

## Problem statement and Value chain affected

Togo's national production is still insufficient. The gap is filled by imports from other countries in the sub-region Despite insufficient production, losses occur all along the chain since some players are not even able to sell their products to maintain production

#### Solution approach

Organization and Processing in the value chain



# Implementation steps

- Organization of producers into groups
- Training of producers in agro ecological practices
- Collection and group purchase from ginger producers
- ☐ Installation of ginger essential oil extraction structure
- ☐ Marketing of the oil on the local and international market

### Objectives

Promote the ginger sectors by:

- Encouraging the emergence of cooperatives and networks of ginger producers
- □Setting up a ginger oil extraction structure for the commercialization of essential oils on the local and external market

# Expected costs / Results

- ☐ Ginger and collect cost: 1000 €
- Oil extraction structure cost: 10000€
- Bottles pack: 500 €
- ☐ Distribution :500 €

### SWOT

#### Strengths

- •Existence of demanded ginger in all markets
- Organic and ecological production
- Creation of income-generating activities

#### Weakness

- Low quantity to ensure a regular market
- •Insufficient information on the sector (production, price)

#### **Opportunities**

- Quality and organic label
- •Strong demand for essential oil on the local and international market

#### **Threats**

- •Unconventional synthetic product competition
- •High costs of extraction machine
- Price fluctuation

# Expected outcomes

- Community development
- □ Reduced ginger postharvest loss
- Emergency of ginger producer groups
- Increase adoption of organic production
- ☐Ginger oil extraction structure
- Commercialization of essential oils on the local and external market

### Possible risks

- ☐ Lack of support for the project
- ☐ Unconventional synthetic product competition
- ☐ High costs of extraction machine



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