

The Impact of Absolute Opposition to Genetic Modification on Consumers' Preference for Genetically Biofortified Food in Sub-Saharan Africa



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Will consumers' absolute opposition to Genetic Modification (GM) be a barrier to overcoming micro-nutrient deficiency in Sub-Saharan Africa?

- Genetic Biofortification (GB) of foods can accelerate attainment of nutrition security in Sub-Saharan Africa (SSA).
- Certain literature suggests consumers' absolute opposition to GM can create a substantial resistance to this effort.
- Absolute opposition means consumers are not willing to consider benefits or risks of GM Food.
- It remains unclear whether absolute opposition will significantly influence consumers' choice of Genetically Biofortified food in SSA.

#### Research Questions

- Does absolute opposition to GM exist in SSA?
- Will absolute opposition influence consumers' choice of Genetically biofortified food?

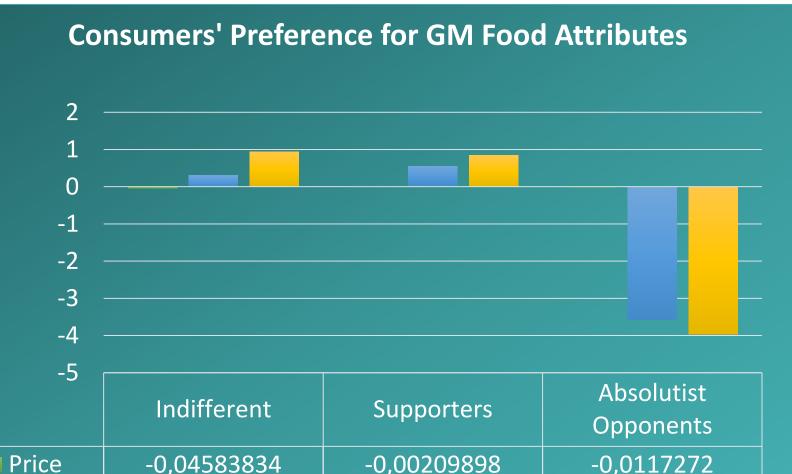
#### Methods

- Study carried out in Nigeria
- Sampled 184 literate consumers
- Data obtained from crosssectional survey and choice experiment.
- Product context is Beans
- Descriptive and Latent Class

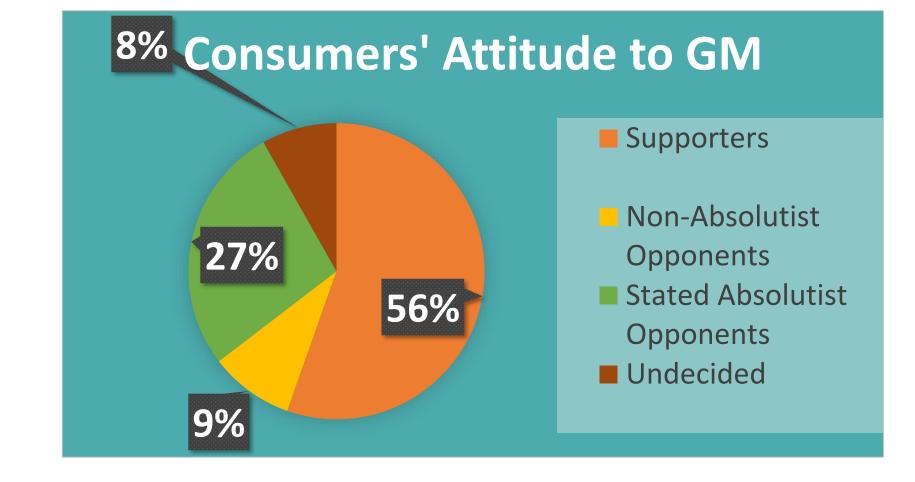
#### Results

• About 27% of the consumers claim they are absolutely opposed to GM





- Three segments of consumers: GM Supporters, Indifferent and Absolutist Opponents.
- Absolute opponents had negative preference for nutrient and yield increase.

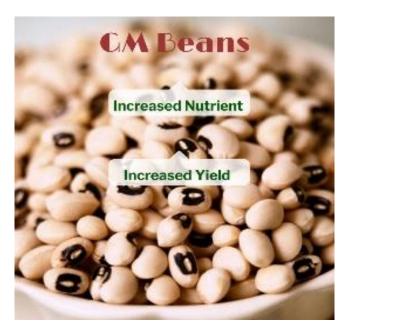


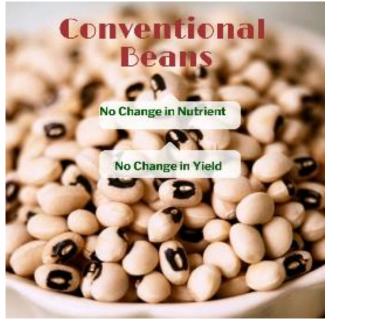
#### Analysis were applied to data.

#### Choice Experiment

Respondents faced

- Two hypothetical GM beans and conventional beans alternatives
- In 8 choice tasks
- Status quo is conventional beans
- D-efficient Design

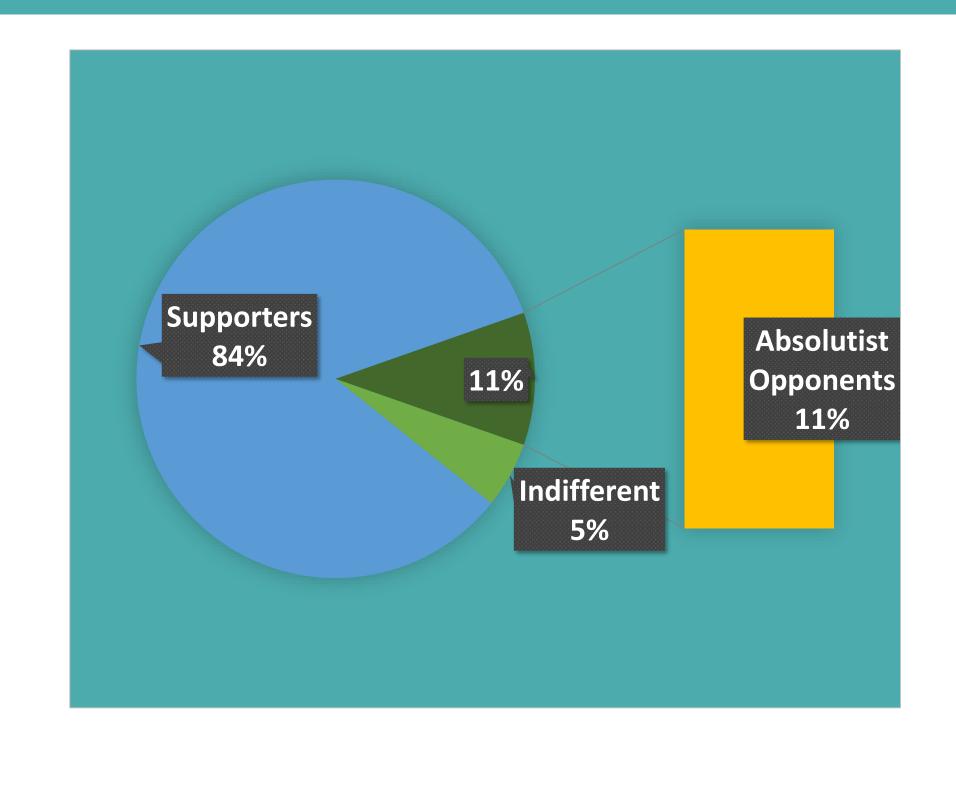




Vield	0,30389855	0,55445077	-3,58086341
Nutrient	0,94552867	0,84319234	-3,96719587

#### Class Share of Respondents

- More than 80% of the consumers support GM.
- Self acclaimed absolutist opponents were still likely to support GM.



#### Conclusion

### • Observed attitude-behavior gap suggests majority of consumers' purchase behavior significantly departs from their

attitude to GM.

- Consumers who have objective knowledge of GM are not likely to be absolutely opposed to GM.
- Objective information about GM, increased nutrient and affordable price were significant to consumers' choice of GM foods.
- Absolute Opposition to GM is not likely to be a significant barrier to upscaling Genetically Biofortified foods in Sub-Saharan Africa.

## Further Research

• Absolute opposition should be studied among a less literate population of consumers.

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