

# THE ROLE OF ICT BASED EXTENSION SERVICES ON DAIRY PRODUCTION IN KENYA: A CASE OF ICOW SERVICE

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## Introduction

Extension services plays an important role for growth and transformation of the agricultural Sector in Sub Saharan Africa (SSA)

### Some of the Benefits of extension services

- high productivity
- quality of produce,
- reduction of diseases and pest,
- maintenance of environmental health
- increased in income

### Challenges facing the sector

- High ratio of extension staff to farmers
- Poor infrastructures
- Extension systems are still underfunded
- Diverse / varying needs among farmers

- . Extension service has become demand driven.
- . With application of ICTs in delivering advisory services being explored.
- . iCow service (mobile extension service) addresses the challenge of low productivity.
- . Offered by GDT in partnership with ILRI & Safaricom Ltd
- . provides farmers with basic, simple, timely knowledge to improve production

## Materials and Methods

- . Study area: Uasin Gishu, Nyandarua, and Bomet Counties. Higher density of smallholder dairy farmers. The iCow services were rolled and have been in existence in these counties.
- . Participatory Research – Learning from farmers' experiences about iCow



## Sampling Procedure

- . A two- stage stratified random sampling procedure used
- . A total of 457 respondents sampled, of which 209 farmers were regular users of iCow services and 248 farmers were not enrolled in the platform
- . The household survey was conducted in June and July 2018
- . Information on farm-specific characteristics, farmers-specific characteristics, animal details, milk details and household income were collected
- . Descriptive statistics used to present data from this study.

## References.

Ogutu, Sylvester O., Julius J. Okello, and David J. Otieno. 2013. "Impact of Information and Communication Technology- Based Market Information Services on Smallholder Farm Input Use and Productivity: The Case of Kenya." *International Conference of the African Association of Agricultural Economists (ICAAAE)*, 22–25. <https://doi.org/10.1016/j.worlddev.2014.06.011>.

## Results and discussion

On average, users of iCow realized higher average annual milk production per cow (2359 litres) as compared to non-users (1964 litres) (Figure1)

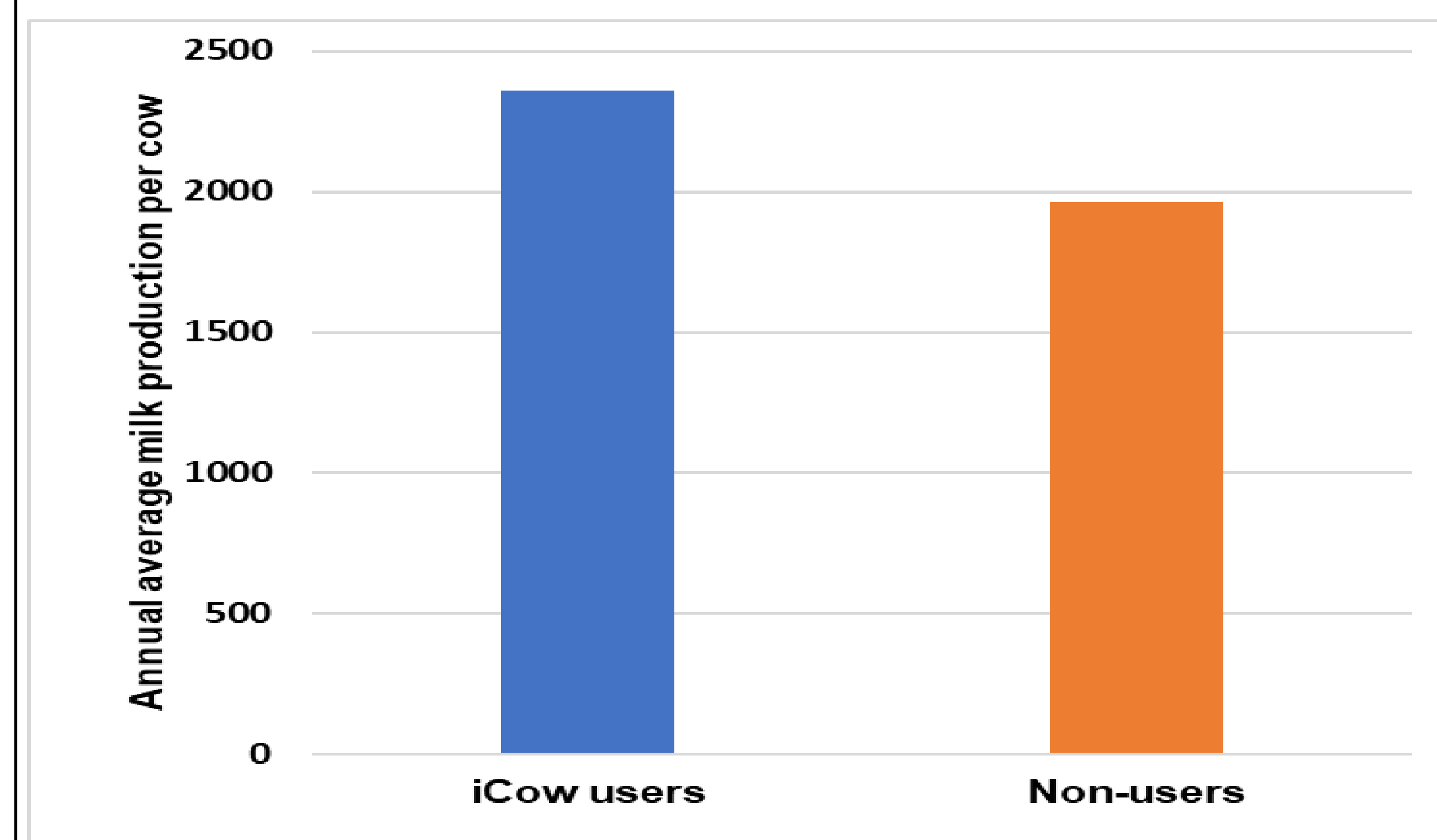


Figure 1; Comparison of iCow users and non-users with respect to Milk.

iCow users earned more income than non-users. Specifically, iCow users earned Ksh. 132,031 more household income than non-users (Figure 2)

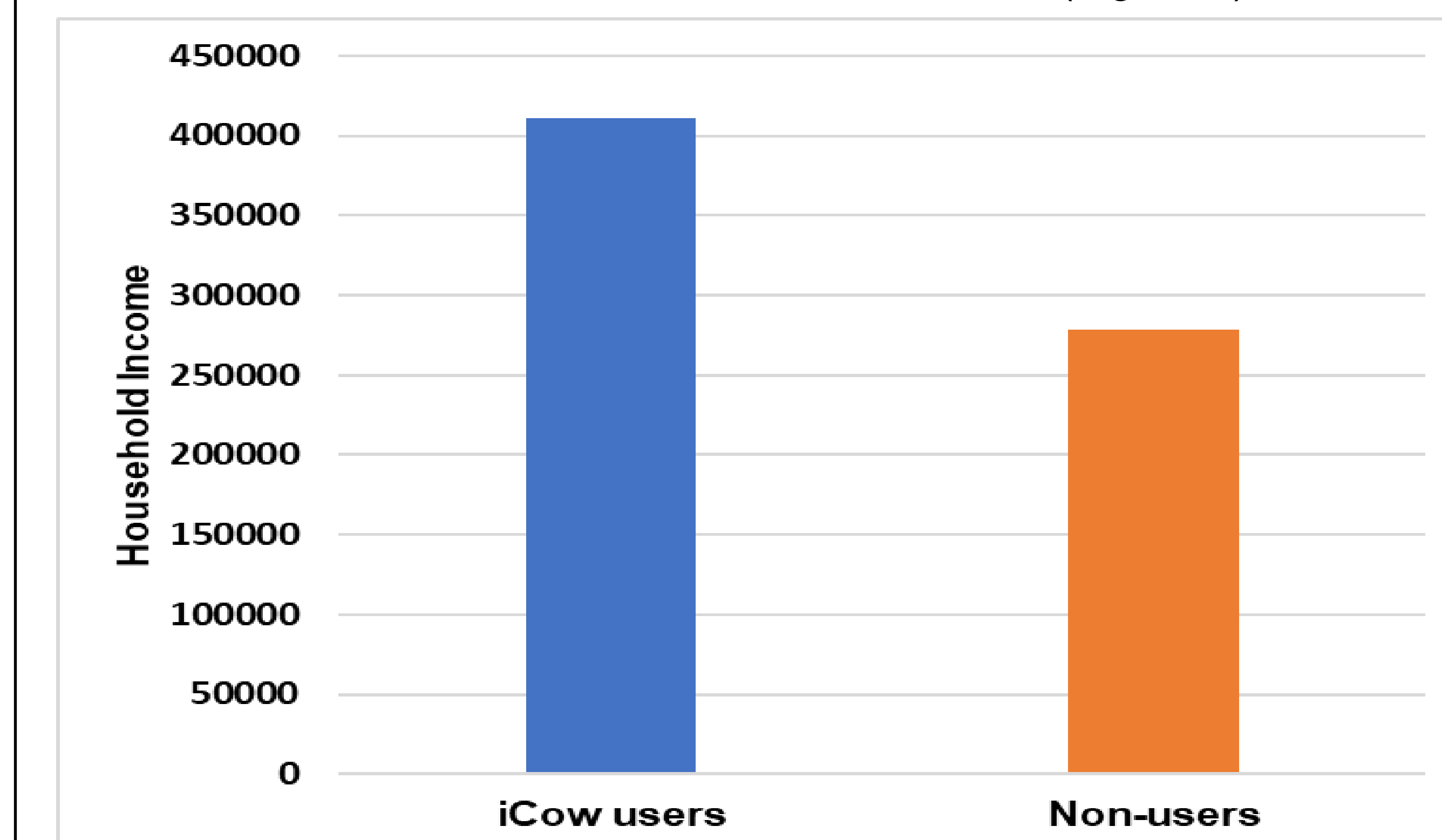


Figure 2; Comparison of iCow users and non-users with respect to income  
iCow positively influenced access to agricultural knowledge, leading to improved yields and increased surpluses that was sold for increased incomes.

## Conclusions & policy implications

- The ICT-based extension has the potential to reduce rural poverty through increased household incomes.
- There is need to scale up the iCow services, due to its proven capacity of enhancing smallholder farmers' access to simple, timely information.
- Policies should focus in improving infrastructure in the rural areas for the ICT usage.
- Partnerships between network providers and research institutes should be encouraged as part of bridging the extension gap occasioned by reduced public expenditure on extension services.

