#### **Adapted Institutional Environment and Sustainable Resource Access for Co-Developing Brazil Nut Value Chains in the** Amazon? Marcelo Cunha Freie Universität Berlin

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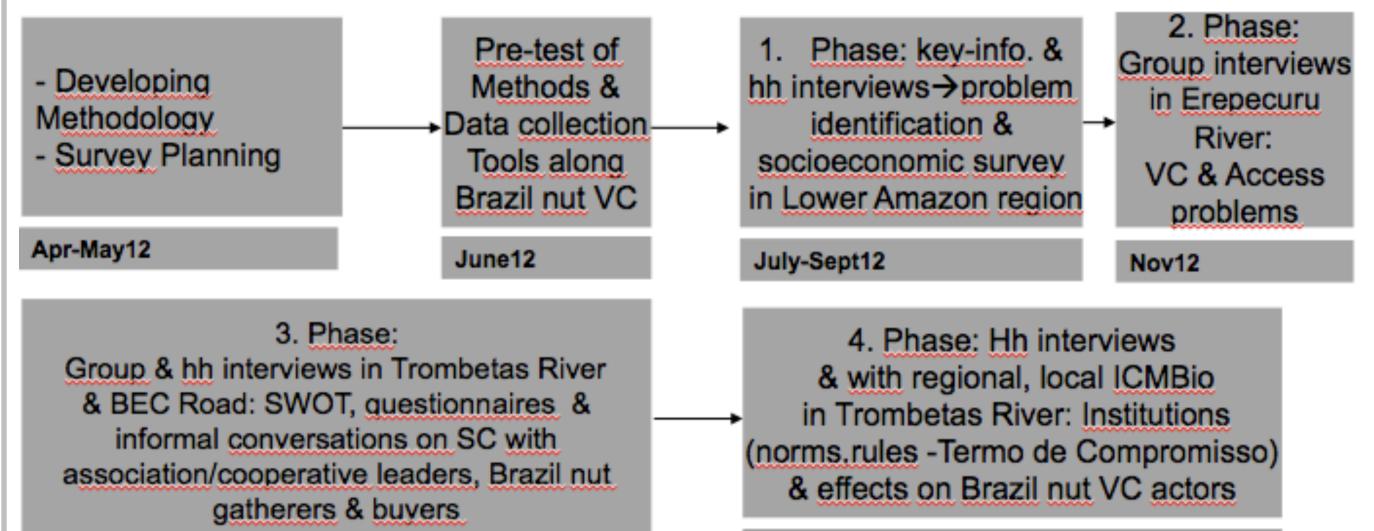
**1** Rationale

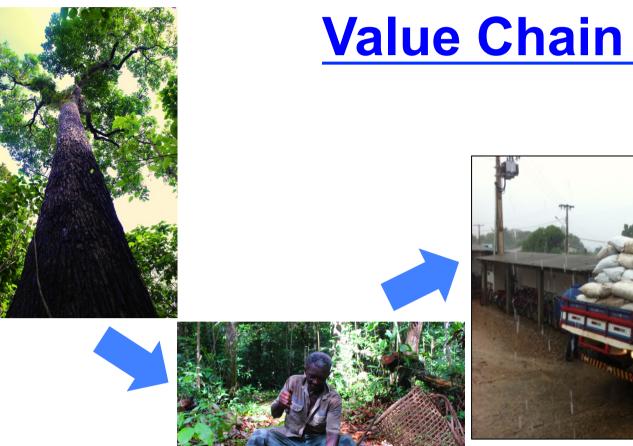
- 1.5 billion people use and/or trade non-timber forest products (NTFPs) worldwide (Shanley et al. 2016)
- Most NTFPs are gathered by economically and geographically marginalized forest dependent dwellers of areas with low HDI and high biodiversity
- Sustainable NTFP management is crucial for achieving SDGs 1, 2, 3, 8, 10, 12, 13, 15, 17
- Brazil nut is the most important NTFP in the Lower Amazon region

#### **Brazil nut**

#### in the

#### 6 Methodology







Lower Amazon basin

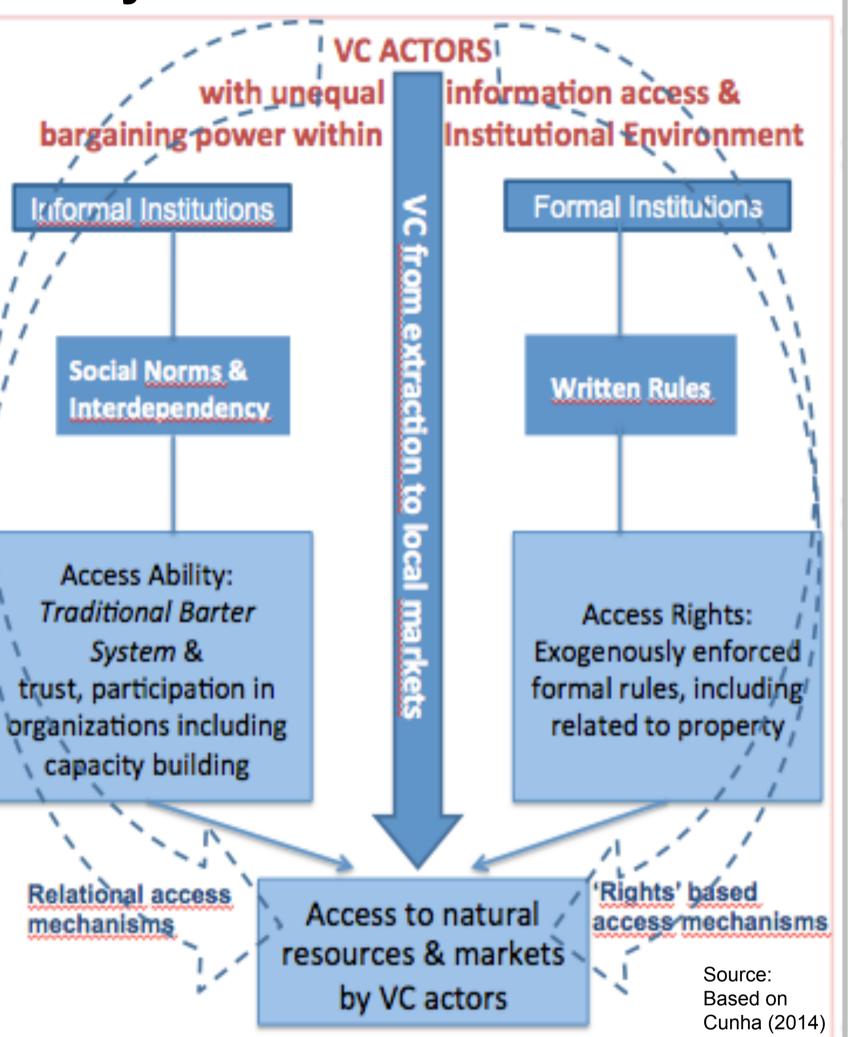
### 2 Problem

- Policies for sustainable forest management are almost inexistent
- Given formal & informal institutions limit the access of gatherers to Brazil nut & markets

#### 3 Research Gap & **Research Question**

**Research Gap:** Lack of analysis of context & role of institutions for understanding access to natural resources & markets as approach for Value Chain analysis (VCA) & development (VCD) **Research Question:** If/ how can institutions (formal and informal) facilitate/ limit the access to natural resources and markets in the Brazil nut VC in the Lower Amazon region? **5 Study Area** 

## **4 Analytical Framework**



#### Mar13

5. Phase: Narrative interviews with Brazil nut gatherers (associations & cooperative) & buyers in BEC road, Erepecuru & Trombetas rivers: costs-benefits, social organization, SC & rules along VC

Dec13-Feb14

**Figure 3:** Methodological Approach

#### 7 Results

# 6. & 7. Phases: key-info. (incl.data valid.)

- Muni. level: Interviews w/ local leaders on institutions, mkt access & costs in VC (Oxm) State level: Res. Access (Belém, Santarém) 'Nation.' level: Ministries (BSB), NGOs (SP)

May-Aug14 & Jan15

June13

- Brazil nut makes up 13% of income of upstream VC actors

- Formalization of rule to limit the number of buyers who can enter Protected Areas (PAs) in Brazil (through Termo de *compromisso*) limits the benefits of most extractivists

- The access to resources (financial and information) for 'geographically/ economically' marginalized extractivist groups is further limited by organizations 'that write formal rules' and by extractivist leaders

- Institutionalization of Dependency relations per Traditional Barter System among Brazil nut gatherers & buyers over generations have turned into access limiting informal institution

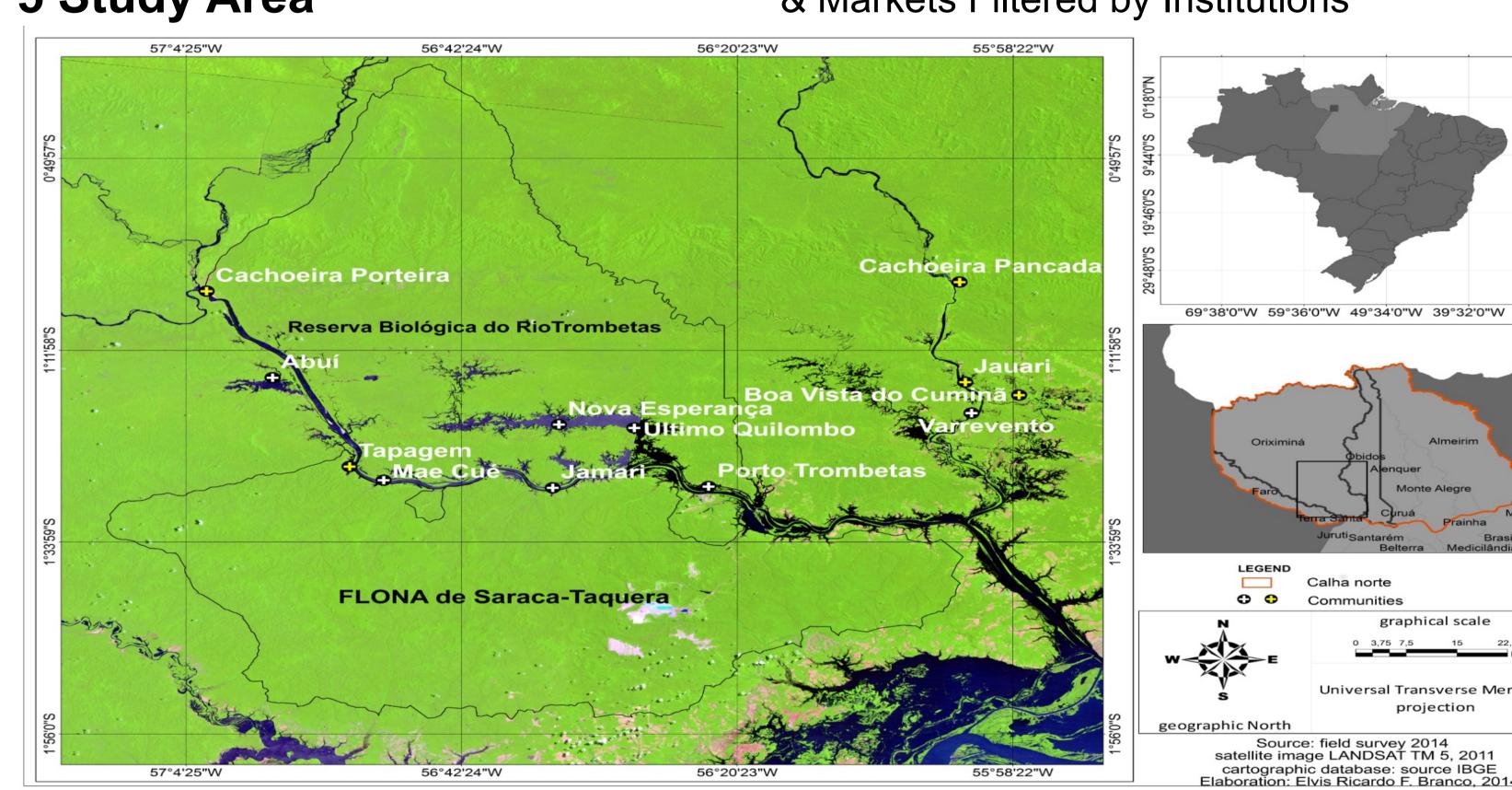


Figure 1: Access to Natural Resources & Markets Filtered by Institutions

- Collective marketing through cooperatives contributes to balancing unequal bargaining power and trade **relationships** among upstream and downstream VC actors & reducing market asymmetries

- Governance platforms: concrete case of Comissão de governança embedded in ministerial program (MDIC-SEICOM): institutionalization of VC & access to policies
- Certification "Origens Brasil (certification of origin/ geographical indication & Amazonian *quilombolas* appeal)

- Greater participation of Brazil nut gatherers in organizations and relevant decision-making (e.g. on formal institutions) enhances market access & outlets and increases the income of extractivists

**Figure 2:** Maps showing part of the Lower Amazon region (*Calha Norte*) in the Pará state (A); limits of the municipalities of Oriximiná & Óbidos (B); Afro-Brazilian (quilombola) communities along the Erepecuru and Trombetas rivers in Oriximiná (C)

- Locally adapted formal institutions can enhance the access of Brazil nut VC actors to natural resources and markets; how they are to be adapted is to be **democratically decided in a** new Deliberative Council for the Management of the TRBR (PA) instead of a Consultative one

#### **8 Final Remarks**

- Institutions (formal and informal) that are mutually beneficial for VC actors can shape an institutional environment that is conducive for accessing resources and markets, laying the groundwork for self-sustaining inclusive VCD - This enabling institutional environment can only be achieved with social organization and democratic participation in decision-making processes e.g. for context-sensitive & co-adapted institutions (formal & informal), policies & service provision - Certification & Governance platforms can enhance access to natural resources and markets on a sustainable basis for upstream VC actors, building on socioeconomic upgrading & 'inclusive governance' among VC agents in the realm of VCD