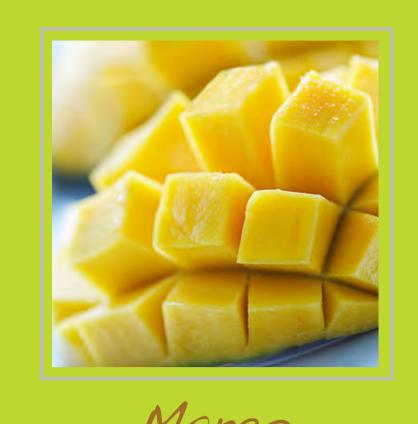
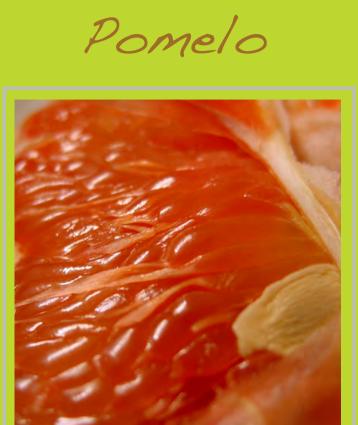
# Energize your life with exotic fruits!







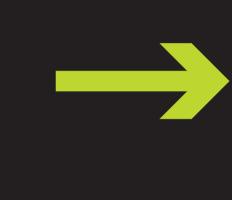






# Value Chain Development of Exotic Fresh Fruits in Southeast Asia











### Farming

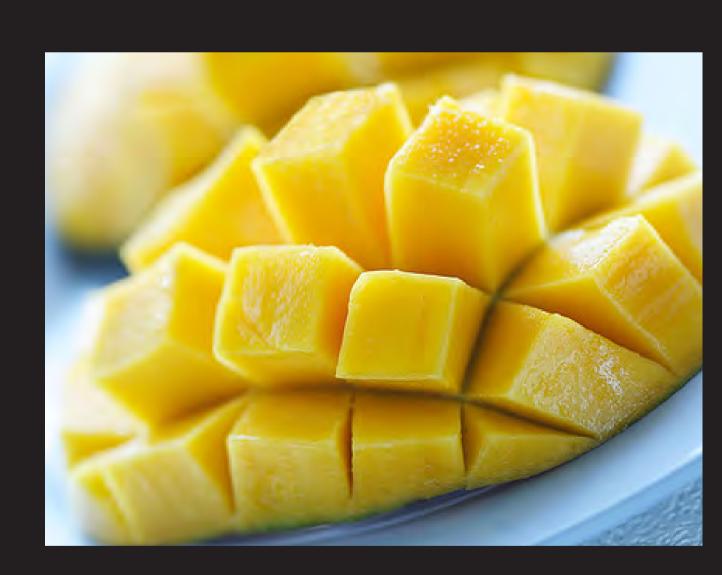
- Integrated pest management
- Group management
- Certification and standard compliance

#### Harvest

Harvesting techniques

# Packing House

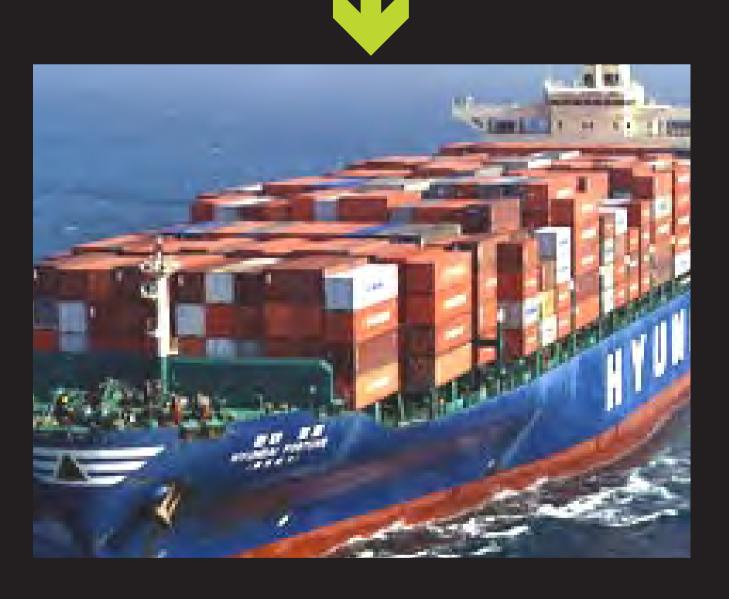
- Post harvest treatment
- Packaging material
- Packing techniques











## Consumer

- Awareness raising of retailers
- Preference tests of consumers
- Monitoring of orders and client satisfaction

policy makers

#### Distribution

- From ethnic markets to specialized food chains
- Efficient ways of transportation
- Interaction of producers and consumer platforms

#### Logistics & Export

- Cool chain integrity
- Specialised logistic services
- Combinations of air and sea freight

# Success in Value Chain Development

farmers and processing SME's

1. Behavioral changes of farmers

- 2. Innovative practices for postharvest treatment, packing and logistics
- 3. Fair and more direct trading

local development agents

trade intermediaries

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